



INTERMEDIARY SALES SUPPORT—DCIO

U.S. Intermediaries | Head of DCIO Field Sales



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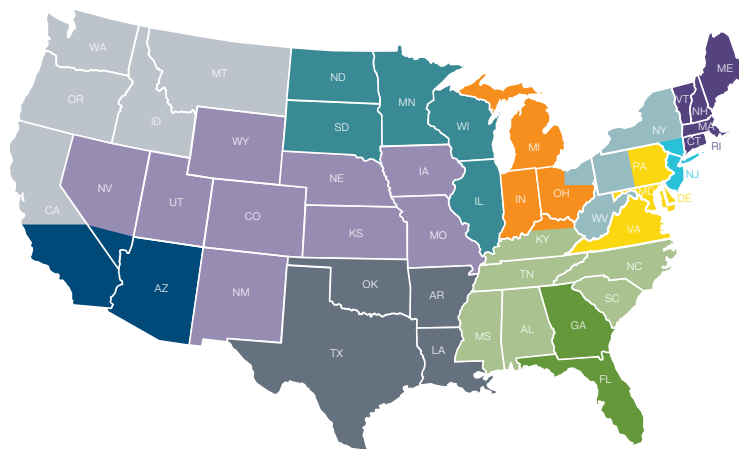
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T. Rowe Price Value-Add Resources

Tools to help you incorporate innovative and actionable insights into your practice.

Next Generation Thinking: Financial Wellness

Value-add program that provides tools to identify financial wellness needs and offer informed solutions to help employers and employees. Collateral includes:

- Financial Wellness Program Evaluator
- Plan Sponsor Discussion Guide
- Considerations for Selecting a Financial Wellness Provider
- Pitch Points Sales Guide
- “Recruit, Retain, Retire”



Target Date

Resources to help position, differentiate, and educate clients on the target date space. Materials include:

- Target Date Brochure
- Plan Sponsor Presentation
- Fiduciary Resources
- Participant Education Materials

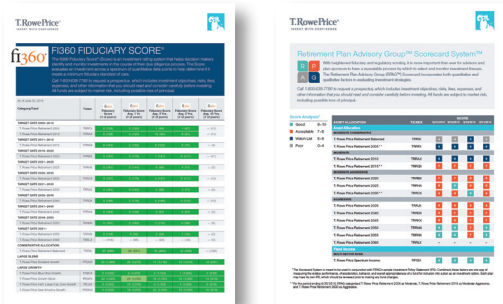


Investment Benchmarking

fi360® and RPAG™ proprietary investment rating systems help decision makers identify and monitor investments in the course of their due diligence process.

Analysis includes:

- Investment Highlight Report
- Quarterly Scorecards
- Fund Comparisons



BrightScope

This in-depth Beacon™ report provides access to year-over-year plan-specific trend information. It can help you prepare for client and prospect meetings or uncover potential areas where you can make recommendations for plan enhancements. Report includes:

- Plan Assets
- Providers
- Number of Participants
- Investment Lineups, Performance, and Fees



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